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What if shops operated like most buses...

- Queue to get in
- Go to the checkout first before you can buy anything
- No prices advertised you have to ask how much things cost
- But must have (correct) change to pay
- Hard to get refunds if product doesn't work or is unavailable







### (dwell) time is money

Variable operating costs model



### Money is time

- Existing bus network heavily cash-based
- Pricing review created more demand for single and one-day tickets – only available from the driver - slow
- Recent investment by dominant operator (First) in m-ticketing, including reduced price tickets, in attempt to reverse the trend.

### Money is time



- Cash payments don't necessarily slow down the bus
- Enter any bus... insert coin... take ticket... job done!



MetroBus Roma – time limited ticket

But...

- UK 'bus culture' requires every ticket to be validated at time of boarding
- Multi-function ETMs
- Stovepipe systems





### Smart ticketing



### Four ticketing models

### Where are tickets sold? Where are tickets validated?

### UK bus model (outside London)

| Driver sells | Passenger purchases      |
|--------------|--------------------------|
| tickets      | tickets away from driver |
| Driver chees | Lasseley Ssponsible      |
| all tickets  | for validating their own |
|              | tickets                  |

#### TfL / BRT (inc MetroBus)

| Driver sells                 | Passenger purchases   |
|------------------------------|---|
| tickets                      | tickets away from driver                                      |
| Driver checks<br>all tickets | Passengers responsible<br>for validating their own<br>tickets |

#### European bus (& some BRT)

| Driver sells<br>tickets      | Passenger purchases tickets away from driver                  |
|------------------------------|---|
| Driver checks<br>all tickets | Passengers responsible<br>for validating their own<br>tickets |

#### LRT (and rarely, bus/BRT)

| Driver sells                 | Passenger purchases   |
|------------------------------|---|
| tickets                      | tickets away from driver                                      |
| Driver checks<br>all tickets | Passengers responsible<br>for validating their own<br>tickets |

### Transaction surveys

- 600 boardings/alightings surveyed on buses in Bristol (before and after migration to new ticket machines)
- 159 stops, 21 journeys, 14 routes
- Customised "EventLogger" app
- Data includes period where ticket machines were upgraded
  - Cannot draw conclusions on any transaction time differences



### Transaction surveys

| Journey int   | eraction                    | Number per<br>stop | Mean transaction time (s) | CI (s) | % of dwell<br>time | % of journey<br>time |
|---|-----------------------------|--------------------|---------------------------|--------|--------------------|----------------------|
| Dwell time*   |                             | -                  | 31.2                      | ±6.4   | -                  | 22.1%                |
| Alighting pa  | assengers                   | 2.1                | 2.8                       | ±0.3   | 19.2%              | 4.2%                 |
| Boarding pa   | assengers                   | 1.8                | 8.1                       | ±1.1   | 45.4%              | 10.0%                |
| of which:   | Cash purchases              | 0.5                | 16.1                      | ±2.8   | 26.9%              | 5.9%                 |
|   | Pre-paid (paper<br>tickets) | 0.4                | 3.1                       | ±0.5   | 4.4%               | 1.0%                 |
| ~~~   | Smartcard<br>(pre-paid)**   | 0.3                | 6.5                       | ±1.4   | 5.8%               | 1.3%                 |
| ~~~   | Mobile ticket               | 0.5                | 5.0                       | ±1.3   | 8.3%               | 1.8%                 |
| Other dwell time (eg driver   |                             |                    |                           |        |                    |                      |
| changeover, waiting out time at<br>stops, passengers preparing to<br>board) |                             | 11.1               | ±8.4                      | 35.4%  | 7.8%               |                      |

### Effect of ticket validation models on bus operations Transaction surveys

Total dwell time



Concessionary pass=smartcard



#### Passenger movements reassigned for the other ticket validation models



#### **DIDV** (driver issuance, driver validation)



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### **DIDV** (driver issuance, driver validation)



Alighting complete

### **DIDV** (driver issuance, driver validation)

6.3s





#### **PIDV** (passenger issuance, driver validation)



# **PIDV** (passenger issuance, driver validation) 0 - 5.4s



# **PIDV** (passenger issuance, driver validation) 5.4 – 8.1s





#### **DIPV** (driver issuance, passenger validation)



# **DIPV** (driver issuance, passenger validation) 0 - 5.4s



# **DIPV** (driver issuance, passenger validation) 5.4 – 8.1s





## **DIPV** (driver issuance, passenger validation) 8.1 – 9.1s





### Effect of ticket validation models on bus operations **Ticket validation**



# "Grey" dwell time

- Stairs
- Waiting for passengers to find a seat (esp elderly, infirm)
- Wheelchairs, buggies, pushchairs
- Conflict passenger starts to buy ticket then has to step off to allow alighting
- Journey planning / chats
- Arriving at stop early
- Drivers counting change
- etc...

#### Set enforcement rate to recoup lost revenue

Boyd et al (1989) – but see Guarda et al (2016) – for alternatives to fining customers



# Conclusions

- Truly "cashless" systems are expensive and not necessarily the best value
- We don't understand the cost of cash in any case
- The bus as a chaotic environment addressing this is key to dwell time reliability
- 2<sup>nd</sup> set of doors key factor but difficult to introduce if no inspectors to support drivers.
- Proof-of-payment systems may be cheaper and easier than cashless...
- ...but cultural barriers are significant